



Press Release

Nokia and Vi Business partner to enable digital transformation for enterprises

- Vi Business and Nokia to help enterprises transform with best-in-class technology solutions in a first-of-its-kind partnership in India
- Collaboration to include Nokia Fixed Wireless Access and Private Wireless solutions

10 December 2020

New Delhi, India – Nokia today announced that it has partnered with Vi Business, the enterprise arm of Vodafone Idea Ltd. (VIL) to offer future ready services that will help enterprises to digitally transform and improve their efficiency, reduce operational costs and enhance security.

Last year, [Nokia and Vi Business partnered to launch SD-WAN to help businesses with transformation](#). As the adoption of future-ready network solution increases, this partnership will help jointly offer differentiated propositions in cutting edge technologies like Fixed Wireless Access (FWA), private wireless and gigabit passive optical networks (GPON).

With more than 220 large enterprise customers across industries worldwide, and an extensive ecosystem of key vertical partners, Nokia is the leader in private wireless*. Under the partnership, **Vi Business** will enable enterprises to use best-in-class technologies to increase operational efficiency, enhance business agility and increase the security of their infrastructure.

Indian enterprises across different business verticals are leveraging technology advancements to evolve in line with changing workforce conditions and customers. Technology trends like automation, Internet of Things (IoT), and cloud promise to herald a new era of the digital workplace. Indian businesses can take advantage of the immense opportunities in the new digital hyper-connected, 'always-on' world by transforming themselves. Together, Nokia and **Vi Business** are well positioned to help enterprises transform to meet the dynamic demands of this new digital economy.

Abhijit Kishore, Chief Enterprise Business Officer - Vodafone Idea, said, "At Vodafone Idea, we believe that enterprises need to fully utilise the power of digital infrastructure to serve their customers better. As organizations embark on their digital journey, **Vi Business** is delighted to partner with Nokia to provide them with best-in-class IT and telecom infrastructure to grow their business. This association will combine the strengths of both companies to deliver new and exciting services to our enterprise customers, thus opening more opportunities of collaboration and helping enterprises in the digital transformation."

Nitin Dahiya, Head of Customer Team - Vodafone Idea Limited at Nokia, said, "We have a longstanding partnership with Vodafone Idea and look forward to supporting them with innovative solutions that can transform its business service offerings to customers. Through this collaboration, Vodafone Idea will be able to use virtualization and cloudification to enhance efficiency in a secure manner. We are proud to have Vodafone Idea as the first Indian service provider to join our Service Provider Partner program."

Resources:

- Web page: [Private LTE](#)
- Web page: [SD-WAN](#)
- Web page: [Enterprise Session Border Controller](#)
- Web page:
- Web page:
- Web page: [AVA cognitive services platform](#)

* by GlobalData
nokia.com



- Web page: [Nokia Optical LAN](#)
- Web page [Fast Mile](#)

About Nokia

We create the technology to connect the world. Only Nokia offers a comprehensive portfolio of network equipment, software, services and licensing opportunities across the globe. With our commitment to innovation, driven by the award-winning Nokia Bell Labs, we are a leader in the development and deployment of 5G networks.

Our communications service provider customers support more than 6.4 billion subscriptions with our radio networks, and our enterprise customers have deployed over 1,300 industrial networks worldwide. Adhering to the highest ethical standards, we transform how people live, work and communicate. For our latest updates, please visit us online www.nokia.com and follow us on Twitter [@nokia](#).

About Vodafone Idea Limited

Vodafone Idea Limited is an Aditya Birla Group and Vodafone Group partnership. It is India's leading telecom service provider. The Company provides pan India Voice and Data services across 2G, 3G and 4G platform. With the large spectrum portfolio to support the growing demand for data and voice, the company is committed to deliver delightful customer experiences and contribute towards creating a truly 'Digital India' by enabling millions of citizens to connect and build a better tomorrow. The Company is developing infrastructure to introduce newer and smarter technologies, making both retail and enterprise customers future ready with innovative offerings, conveniently accessible through an ecosystem of digital channels as well as extensive on-ground presence. The Company is listed on National Stock Exchange (NSE) and Bombay Stock Exchange (BSE) in India.

The company offers products and services to its customers in India under the TM Brand name "Vi".

For more information, please visit: www.MyVi.in and www.vodafoneidea.com

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